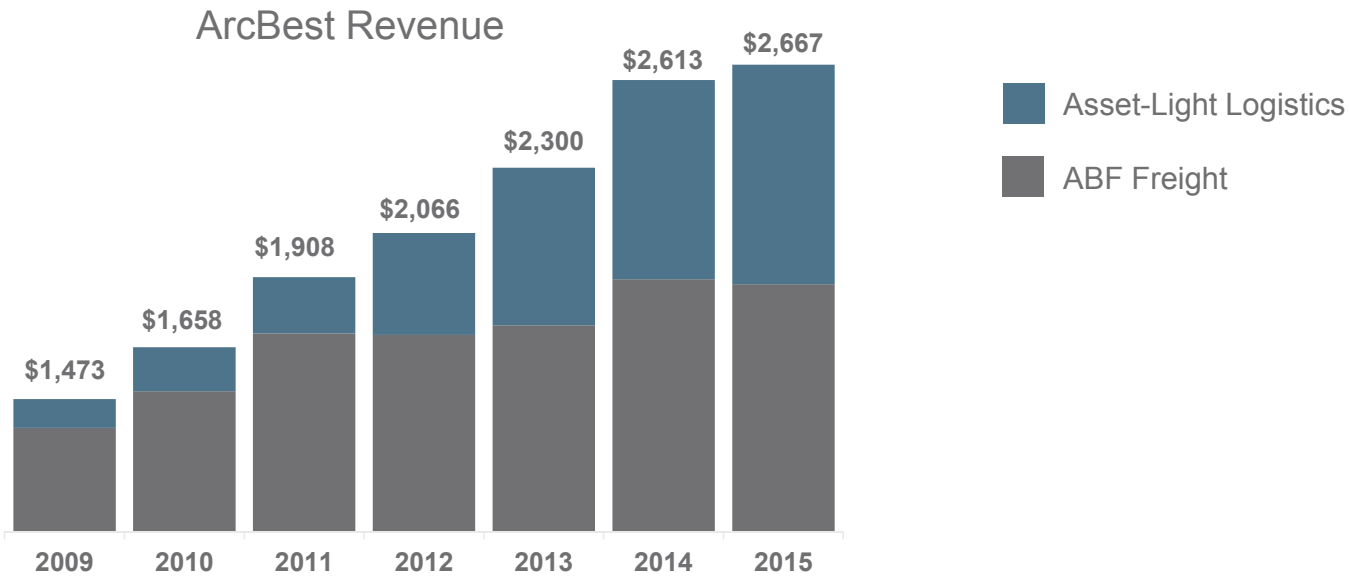


ArcBest Diversification

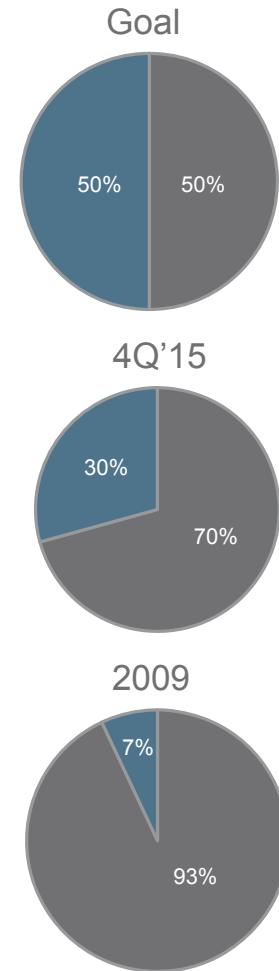
Growth of the Asset-Light Logistics Businesses

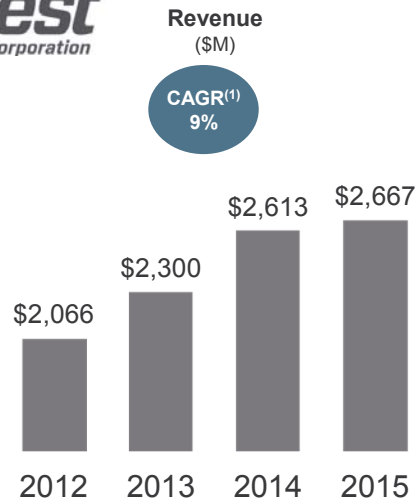
An Ever-Increasing Percentage of ArcBest's Revenue



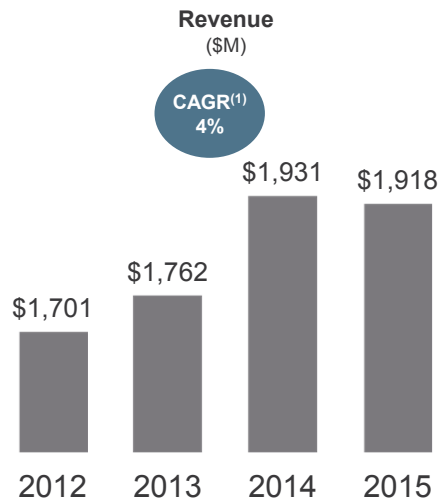
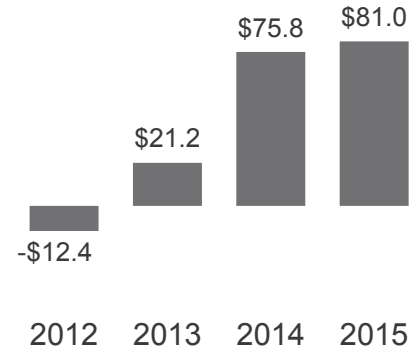
Amounts shown are before other revenues and intercompany eliminations.

Percent of ArcBest Revenue

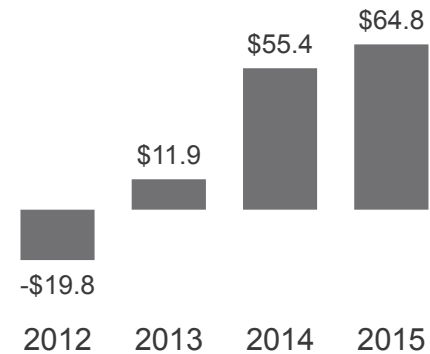




Non-GAAP Operating Profit⁽²⁾ (\$M)

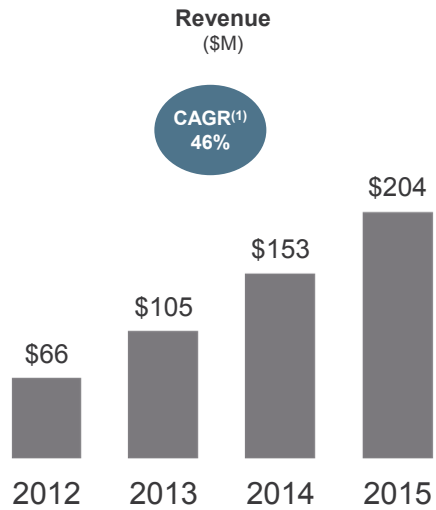


Non-GAAP Operating Profit⁽²⁾ (\$M)

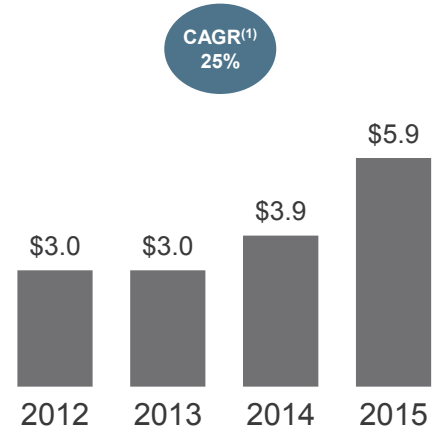


(1) CAGR over the 3 year period from 2012 to 2015.

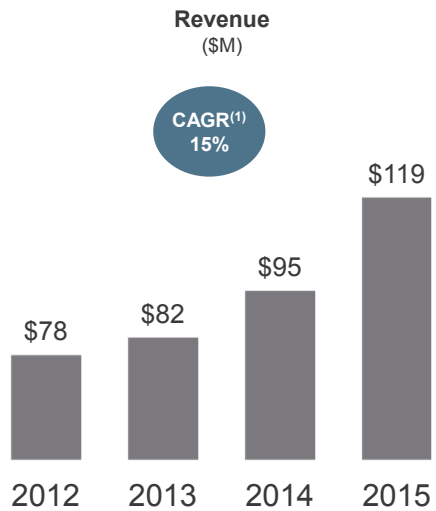
(2) Non-GAAP operating profit excludes pension settlement expense, acquisition transaction costs, and FleetNet third-party casualty claim associated with bankrupt customer.



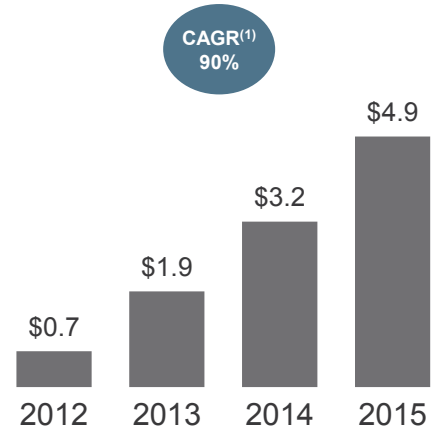
Non-GAAP Operating Profit⁽²⁾
(\$M)



ABF Moving

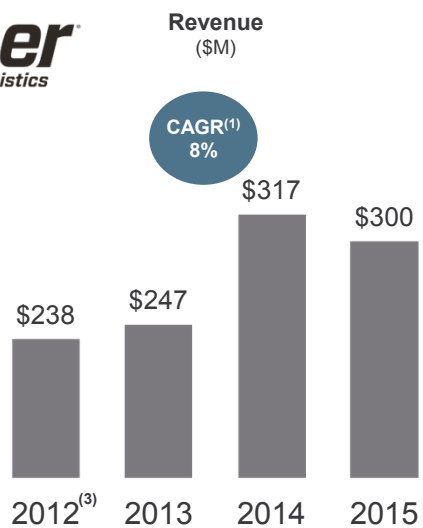


Non-GAAP Operating Profit⁽²⁾
(\$M)

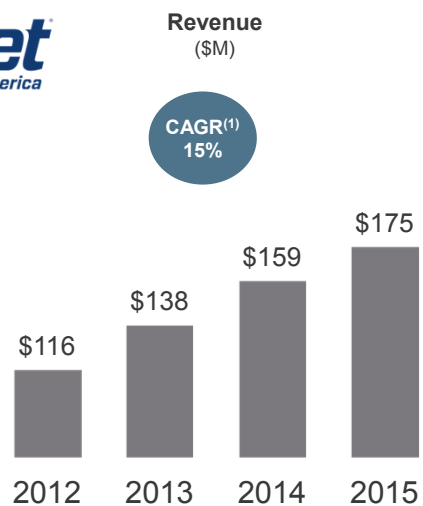
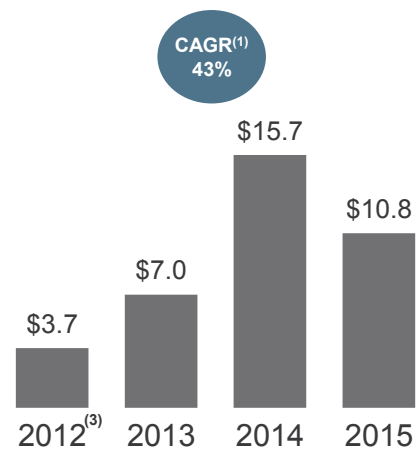


(1) CAGR over the 3 year period from 2012 to 2015.

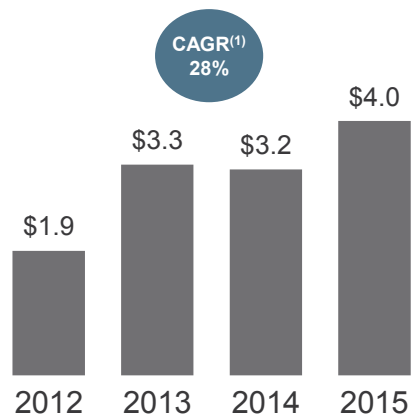
(2) Non-GAAP operating profit excludes pension settlement expense and acquisition transaction costs.



Non-GAAP Operating Profit⁽²⁾ (\$M)



Non-GAAP Operating Profit⁽²⁾ (\$M)



(1) CAGR over the 3 year period from 2012 to 2015.

(2) Non-GAAP operating profit excludes pension settlement expense, acquisition transaction costs, and FleetNet third-party casualty claim associated with bankrupt customer.

(3) Panther 2012 revenue and non-GAAP operating profit numbers are pro forma assuming the June 15, 2012 acquisition occurred as of January 1, 2012.