



Shareowner Services  
P.O. Box 64945  
St. Paul, MN 55164-0945

**Vote by Internet, Telephone or Mail  
24 Hours a Day, 7 Days a Week**

Your phone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.

**INTERNET** – www.proxypush.com/arcb

Use the Internet to vote your proxy until 12:00 p.m. (CDT) on May 1, 2017.

**PHONE** – 1-866-883-3382

Use a touch-tone telephone to vote your proxy until 12:00 p.m. (CDT) on May 1, 2017.

**MAIL** – Mark, sign and date your proxy card and return it in the postage-paid envelope provided.

**If you vote your proxy by Internet or by Telephone, you do NOT need to mail back your Voting Instruction Card.**

*Please detach here*

**The Board of Directors Recommends a Vote FOR all of the nominees listed in Proposal I, FOR Proposals II and III and 1 Year for Proposal IV.**

- |                           |                       |                           |                      |   |  |
|---------------------------|-----------------------|---------------------------|----------------------|---|--|
| I. Election of Directors: | 01 Eduardo F. Conrado | 04 William M. Legg        | 07 Craig E. Philip   | <input type="checkbox"/> Vote FOR all nominees (except as marked) | <input type="checkbox"/> Vote WITHHELD from all nominees |
|                           | 02 Stephen E. Gorman  | 05 Kathleen D. McElligott | 08 Steven L. Spinner |   |  |
|                           | 03 Michael P. Hogan   | 06 Judy R. McReynolds     | 09 Janice E. Stipp   |   |  |

**(Instructions: To WITHHOLD authority to vote for any indicated nominee, write the number(s) of the nominee(s) in the box provided to the right.)**

- II. To ratify the appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for fiscal year 2017.
- III. To approve, on an advisory basis, executive compensation.
- IV. To approve, on an advisory basis, the frequency of holding future advisory votes on executive compensation.

- |                                 |                                  |                                  |                                  |
|---------------------------------|----------------------------------|----------------------------------|----------------------------------|
| <input type="checkbox"/> For    | <input type="checkbox"/> Against | <input type="checkbox"/> Abstain |                                  |
| <input type="checkbox"/> For    | <input type="checkbox"/> Against | <input type="checkbox"/> Abstain |                                  |
| <input type="checkbox"/> 1 Year | <input type="checkbox"/> 2 Years | <input type="checkbox"/> 3 Years | <input type="checkbox"/> Abstain |

**THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED AS DIRECTED OR, IF NO DIRECTION IS GIVEN, WILL BE VOTED FOR ALL OF THE NOMINEES LISTED IN PROPOSAL I AND FOR PROPOSALS II AND III AND "1 YEAR" ON PROPOSAL IV.**

Address Change? Mark box, sign, and indicate changes below:

Date \_\_\_\_\_

Signature(s) in Box

Please sign exactly as your name(s) appears on Proxy. If held in joint tenancy, all persons should sign. Trustees, administrators, etc., should include title and authority. Corporations should provide full name of corporation and title of authorized officer signing the Proxy.

**ArcBest Corporation®**  
**ANNUAL MEETING OF STOCKHOLDERS**

**Tuesday, May 2, 2017**  
**8:00 a.m. CDT**

**3801 Old Greenwood Road**  
**Fort Smith, Arkansas 72903**

**ArcBest Corporation**  
**3801 Old Greenwood Road**  
**Fort Smith, Arkansas 72903**

**proxy**

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**This proxy is solicited by the Board of Directors for use at the Annual Meeting on May 2, 2017.**

Each of Michael R. Johns and Judy R. McReynolds, with the power of substitution and revocation, is hereby authorized to represent the undersigned, with all powers which the undersigned would possess if personally present, to vote all shares the undersigned is entitled to vote at the Annual Meeting of Stockholders of ArcBest Corporation to be held at 3801 Old Greenwood Road, Fort Smith, Arkansas 72903, at 8:00 a.m. CDT on Tuesday, May 2, 2017, and at any adjournments or postponements of that meeting, as set forth below, and in their discretion upon any other business that may properly come before the meeting.

**You are encouraged to specify your vote by marking the appropriate box ON THE REVERSE SIDE but you need not mark any box if you wish to vote in accordance with the Board of Directors' recommendations, which are FOR all of the nominees listed in Proposal I and FOR Proposals II, III and "1 YEAR" on Proposal IV. The proxies cannot vote your shares unless you sign and return this card. Any Proxy may be revoked at any time prior to the voting thereof.**

**Any Proxy, when properly granted, will be voted in the manner directed and will authorize the proxies to take any action in their discretion upon other matters that may properly come before the meeting. If no direction is made, your Proxy will be voted in accordance with the recommendations of the Board of Directors.**

*See reverse for voting instructions.*